

# India Pavilion at BIG 5, 2019

25 – 28 November 2019 , DUBAI, UAE



## EEPC India invites participation

Participate through EEPC India to enjoy  
substantial savings!

### About the Exhibition:

**“The Global Hub for the Construction Industry from inception to completion.”**

The Big 5 is the largest construction exhibition in the Middle East, serving as a networking platform for construction product suppliers and buyers. The Big 5 has gone from strength to strength, to evolve

into the largest, most influential and renowned portfolio of construction industry events spanning the Middle East, India and South East Asia. It is the most important exhibition in the region to meet existing as well as new customers and increase the presence in the Gulf region.

## Gateway To The Middle East & Beyond

- \$2.5 Trillion value planned and un-awarded GCC projects
- More than 600\$ Billion worth of contracts awarded in the GCC in the last 5 years
- UAE's Urban Construction Projects valued at 537\$ Billion

## Key Features

- The FutureTech Construction Summit explores future trends and technologies through case studies, panel discussions and thought-provoking presentations.
- Start-up City: Discover the next construction tech disruptors in one place and learn how they will change the future of the industry.
- Live Innovation Zone: Across four days, you can witness live and interactive demonstrations at the Live Innovation Zone. Alongside the demonstrations, the zone also offers a chance to explore the most innovative products in the show.
- The Women in Construction Seminar and Awards.

## Economic Scenario of UAE:

Located in the Middle East, bordering the Gulf of Oman and Persian Gulf, the United Arab Emirates (UAE), a conglomeration of seven emirates is an open economy with high per capita income. The country has vast oil and gas reserves which have contributed immensely to its economic growth. However, following the oil slump of 1980s, the UAE took steps towards diversification. As a result, the UAE's rise as one of the world's most prolific oil producers coupled with its success in nurturing its non-oil sectors have turned it into the Middle East's second largest economy and one of the most open in the world.

Presently the UAE has the most diversified economy in the Gulf Cooperation Council region with non-oil sector accounting for around 70 per cent of the national GDP and it is expected to swell to 80 per cent by 2021.

The UAE's sound economic policies form the basis for its buoyant economic outlook. Most of the latest policies concern reforms and improvements for facilitating the transition to a Post-Oil Era. Key fiscal and economic policies enacted since 2015 have improved the country's resilience to global economic

## Highlights of BIG 5, 2018

- 68753 visitors from 134 countries
- 2250 + Global Exhibitors
- 66 Exhibiting Countries
- Over 1,10,000 sqm exhibition space
- Exhibitors Profile: 40% Europe, 25% UAE, 25% Australia-Asia, 8% GCC/MEA, 2% America
- Visitors Profile: 8% Europe, 59% UAE, 10% Australia-Asia, 22% GCC/MEA, 1% America
- Top 10 Exhibiting Countries: India, Italy, Germany, China, Greece, Saudi Arabia, Turkey, South Korea, Spain, UAE

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## Concurrent Events:

- THE BIG 5 SOLAR
  - HVAC R EXPO
  - URBAN DESIGN & LANDSCAPPING EXPO
  - MIDDLE EAST CONCRETE
  - THE BIG 5 HEAVY
  - MIDDLE EAST STONE
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pressures as well as its ability to remain financially and monetarily stable and sustain growth.

## India-UAE economic relation

India and United Arab Emirates established diplomatic relations in 1972. Since then their bilateral relations have gained strength from regular interaction and exchange of high-level visits. India-UAE commercial relations are anchored by energy cooperation. In the energy sector, UAE accounts for 8 percent of India's oil imports and is the fifth largest supplier of crude oil to India. The bilateral energy cooperation is not just limited to petroleum but has also been extended to Solar. Both India and UAE are part of International Solar Alliance (ISA).

There is an estimated USD 8 billion UAE investments in India of which USD 5.33 billion is in the form of FDI, while the remaining is portfolio investment. UAE is the tenth biggest investor in India in terms of FDI. UAE's investments in India are concentrated mainly in five sectors: Services Sector, Power, Construction Development, Townships, Housing, Built-Up Infrastructure and Construction-Development Projects, Air Transport (Including Air Freight), Hotel & Tourism.

## Trade in Engineering

Bilateral trade between India and UAE in 2018 stood at USD 55 billion. In construction machinery sector, India's bilateral trade with UAE was around USD 198.85 million. India's share in UAE's construction machinery import basket is 3.1%.

## Scope for Indian Engineering in UAE

As India and UAE look forward to enhance their bilateral relations, there are several areas including renewable energy that can provide further

opportunities of collaboration. Indian companies with expertise in this area can invest in the renewable energy sector in UAE. India can also learn from UAE's experience of creating significant infrastructure in this area within a short span of time and with lesser cost. India has a huge market and there is a significant scope for growth in automobile industry, services sector, agriculture and allied industries. With improvement in doing business indicators there is a significant scope to attract major investments from Gulf and Emirati investors.

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## PRODUCT PROFILE

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### MEP Services

- Water Technology
- Pumps, Pipes & Plumbing
- Electrical Systems & Products
- Safety, Security & Fire Protection

### Building Envelope & Special Construction

- Windows, Doors & Sun Protection Systems
- Roofing, Cladding & Glazing
- Elevators, Escalators & Access Control
- Special Construction
- Metal, Steel & Aluminium

### Building Interiors & Finishes

- Kitchen, Bathroom & Sanitary Ware

- Ceramics & Tiles
- Flooring, Ceiling, Walling & Other Interior Finishes
- Lighting
- Coatings, Sealants & Adhesives

### Construction Tools & Building Materials

- Hardware, Construction Tools & Equipment
- Work Safety Equipment & Gear

### Construction Technologies & Building Automation

- Building Automation & Smart Building
- Measurement & Control Technology
- Software/ Hardware
- Building Information Modeling (BIM)
- VR/ AR & Wearables

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### Venue:

Dubai World Trade Centre, UAE

### Date & Time:

25 – 28 November 2019 (4 days),  
11.00 – 19.00 hrs

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### Participation Charge:

- One side open (built-up booth): Rs. 45,000 per sqm. (Booth Size: 9 sqm.)
- 10% extra for two sides open booth (subject to availability).
- Bare Space – Rs 41,000/- per sqm.

### Re-imbursement of Airfare:

UptoRs. 70,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2019-20. The T&C must be abided by for eligibility towards such re-imbursement. For detailed guidelines please click the following link:

<https://www.eepcindia.org/download/Guidelines-for-Reimbursement-of-Airfare190130100603.pdf>

**Note:** EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their employee. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

### Mode of payment

• Please pay online through the following Payment Gateways :

1. Atom
2. Billdesk
3. CC Avenue

**OR**

Pay through RTGS/NEFT in INR as per the following details :

Name of Bank	: HDFC BANK LTD.
Branch	: CENTRAL PLAZA
Address of Bank	: 2/6, SARAT BOSE ROAD, KOLKATA 700 020
Account No.	: 00142090000452
Account Name	: EEPC INDIA
NEFT Code	: HDFC0000014

Demand draft favoring “EEPC INDIA” along with the duly filled-up Application Form

### Booth display:

**Participation charges for a 9 sqm. booth includes the following services:**

- Information Counter
- Three Chairs
- One Discussion table
- Three Spot Lights
- Electric Socket
- Waste paper basket
- Carpeted Floor
- Fascia

### Submission of application:

Interested firms are requested to fill in the online Application Form latest by **18 October 2019** at the following link.

[https://app.eepcindia.org/ems/exhibitors/exhibitor\\_application\\_form/MTA3](https://app.eepcindia.org/ems/exhibitors/exhibitor_application_form/MTA3)

Please go through the “Mode of Payment” section for payment details.

### Benefit to the member-exporters:

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

**Note:** Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.

### Selection criteria:

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

### Cancellation of participation:

In case any applicant wants to cancel his participation, it may be noted that he remains liable to pay the full amount to EEPC INDIA.



## Contact details of EEPIC India Offices

### H.O. (Cell)

#### Mr. Suranjan Gupta - Executive Director

Vandhna, 4th Floor  
11, Tolstoy Marg  
New Delhi 110001  
Phone: (+91 11) 23353353, 23711124/25  
Fax: (+91 11) 23310920  
E-mail: [ed@eepcindia.net](mailto:ed@eepcindia.net)  
[eepcto@eepcindia.net](mailto:eepcto@eepcindia.net)

#### Ms. Anima Pandey

Regional Director (ER) and Director (Membership)  
Vanijya Bhawan (2nd Floor)  
International Trade Facilitation Centre  
1/1, Wood Street  
Kolkata 700 016  
Phone: (+91 33) 22890673/74  
Fax: (+91 33) 22890687  
E-mail: [eepcrokol@eepcindia.net](mailto:eepcrokol@eepcindia.net)

#### Mr. C. H. Nadiger

Regional Director (SR)  
Greems Dugar (3rd Floor)  
149, Greems Road  
Chennai 600 006  
Phone: (+91 44) 28295501, 28295502  
Fax: (+91 44) 28290495  
E-mail: [eepcrochen@eepcindia.net](mailto:eepcrochen@eepcindia.net)

#### Mr. Sudhakaran C.K. Nair

Deputy Director  
TF- 313/A (3rd Floor), ATMA House  
Ashram Road  
Ahmedabad 380 009  
Phone: (+91 79) 26588720  
E-mail: [eepcsroahd@eepcindia.net](mailto:eepcsroahd@eepcindia.net)

#### Mr. V. C. Ravish

Assistant Director  
Soham Mansion (1st Floor)  
No. 5-4-187/3 & 4/4, M. G. Road  
Secunderabad 500 003  
Phone : (+91 40) 27536704  
Telefax : (+91 40) 27536705  
E-mail : [eepcsrohyd@eepcindia.net](mailto:eepcsrohyd@eepcindia.net)

### Head & Registered Office

#### Mr. Adhip Mitra - Addl. Executive Director & Secretary

Vanijya Bhawan, 1st Floor  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata 700016  
Phone: (+91 33) 22890651/52  
Fax: (+91 33) 22890654  
E-mail: [eepcho@eepcindia.net](mailto:eepcho@eepcindia.net)

#### Mr. Rakesh Suraj

Regional Director (NR)  
Flat No.10 P, Q, N, 10th Floor  
DCM Building, 16 Barakhamba Road  
New Delhi - 110 001  
Phone: (+91 11) 23314171/74  
Fax: (+91 11) 23317795  
E-mail: [eepcrodel@eepcindia.net](mailto:eepcrodel@eepcindia.net)

#### Dr. Rajat Srivastava

Regional Director (WR) and Director (Marketing & Sales)  
B-202 & 220, Aarus Chambers  
Annex B (2nd Floor) Behind Mahindra Tower  
S.S. Amrutwar Marg, Worli Mumbai 400 013  
Phone: (+91 22) 42125555  
Fax: (+91 22) 42125556  
E-mail: [eepcromum@eepcindia.net](mailto:eepcromum@eepcindia.net)

#### Mr. J. V. Raja Gopal Rao

Sr. Deputy Director  
Embassy Square, 103, First Floor  
No.148, Infantry Road  
Bengaluru 560 001  
Phone: (+91 80) 22261396 / 22268669  
Fax: (+91 80) 22266914  
E-mail: [eepcsroblr@eepcindia.net](mailto:eepcsroblr@eepcindia.net)

#### Mr. Opinder Singh

Deputy Director  
Plot Comm. 1  
Focal Point  
Jalandhar 144 012  
Phone: (+91 181) 2602264  
Fax: (+91 181) 2601124  
E-mail: [eepcsrojld@eepcindia.net](mailto:eepcsrojld@eepcindia.net)